# ORGANIZE. ANALYZE. PLAN.

Go confidently in the direction of your dreams. Live the life you have imagined.

- HENRY DAVID THOREAU

# **WHO WE ARE**



### We Are Your Financial Advocate

We take the time to understand what you want out of life – for yourself and for your family.

We employ a comprehensive planning approach combined with sophisticated technology designed to optimize your results and help achieve your financial goals.

We have years of experience collaborating with clients like you. We believe your financial information should be organized, up to date, easy to understand and accessible to you whenever you want, from wherever you are.

We understand that unexpected events and life changes can impact your dreams. We monitor and track your progress every day and adjust your financial plans along the way.

## As your financial advocate, your success is our success.

### Our Planning Process Can Help You Achieve Your Financial Dreams

We start by helping you identify your goals and evaluate where you are relative to those goals.

We evaluate your options and recommend strategies to help you get you where you want to be.

We don't stop there. We help you implement the recommendations. Then, we continually monitor your financial situation to ensure you remain on track to achieve your financial dreams.

## Your goals remain the centerpiece of our recommendations and strategies.





## HOW WE **DO IT**



We take a comprehensive view of your complete financial picture to develop a deeper understanding of what is required to achieve your goals.

#### **Complete Financial Picture**

We link all your financial accounts for a complete and upto-date view of your financial situation. Our analysis and recommendations are comprehensive and reflect current market conditions.



#### **Monitor Progress**

With a daily snapshot of your progress, we can alert and remind you of financial factors that may impact your ability to achieve your goals. This relieves you of organizational burden, allowing you to focus your energies on what matters most in your life.

#### **Increased Collaboration**

Our wealth management system provides both you and our team with a secure view of your financial progress. We can collaborate with you online at anytime, no matter where you are.

We make your life easier by providing unique services for staying organized, updated and prepared.

#### Personal Financial Website



#### 👝 Organizer

Connect all your accounts for a consolidated view of your entire financial picture.

#### Track Spending

Know how much you're spending, and where.

#### Investments کے

Interactive charts and detailed views help monitor all your accounts.

### Screen Sharing

Join a screen sharing session quickly and easily for interactive planning anytime, anywhere.

### Budgeting Tools

Set budgets to help reach your savings goals.

🛃 Mobile

A complete financial picture available on your smart phone.

#### 🔊 Vault

Safely store your most important financial documents, accessible 24/7.

#### )) Goals

See if you're on target to reach your most important goals.

### WHAT WE Provide



### **STEP TOWARDS YOUR DREAMS**

### Please complete this Client Questionnaire so we can begin to organize, analyze and help you prepare for your financial journey.

Once you have completed the Client Questionnaire, please detach, mail, or fax it back to us prior to our next appointment.

#### Next Appointment

Date: _	 	
Time: _	 	
Place:	 	

#### **Client Data**

Client Name:	Date of Birth: / /	US Citizen: Y N			
Spouse Name:	Date of Birth: / /	US Citizen: Y N			
Address:					
City:	State: Zip:				
Home Phone:	Fax:				
Client Cell Phone:	Spouse Cell Phone:				
Client Email:					

#### **Family Data**

Children	Date of Birth	Marital Status
	/ /	S M Div Sep
	/ /	S M Div Sep
	/ /	S M Div Sep

#### Property

Real Estate/ Personal	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

#### Investments

Type/Institution Name	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

### **STEP TOWARDS YOUR DREAMS**

#### Retirement

Type/ Institution Name	Current Value	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Beneficiary	Employee Contribution	Employer Contribution

#### **Business Assets**

Business Name	Base Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Business Type

#### Insurance

	Life 1	Life 2		Long Term Care	Disability
Policy Number			Policy Number		
Institution Name			Institution Name		
Purchase Date			Purchase Date		
Policy Type			Insured		
Person Insured			Benefit Amount		
Owner			Owner		
Beneficiary			Annual Premium		
Death Benefit			Premium Term		
Cash Value			Premium Payer		
Cash Value Growth Rate			Elimination Period		
Annual Premium			Benefit Period		
Premium Term			COLA		
Premium Payer					·
Reinvested At					

#### Liability

Mortgage/Loans	Institution Name	Current Balance	As of Date	Interest Rate	Loan Term

#### Salary/Bonus and Social Security

	Annual Amount	Indexed At	Owner	Starts	Ends
Salary/Bonus					
Salary/Bonus					
Social Security					

#### **Expenses**

Current	Semi-Retirement	Retirement	Advanced Years	Desired Income in the Event of Death:		
Current	Semi-Retirement			Client's Death	Spouse's Death	

### PROTECT YOUR IMPORTANT DOCUMENTS

### Vault Checklist

With unlimited secure document storage, you can organize and protect your most important documents. Review the checklist below and start adding to your Vault today!



#### LEGAL DOCUMENTS

- □ Wills
- □ Deeds
- □ Revocable & Irrevocable Trusts
- □ Power of Attorney
- □ Codicils (Supplements made to a Will)
- □ Living Wills/Health Directives
- □ Prenuptial Agreements
- □ Buy/Sell Agreements
- □ Contracts

#### BENEFITS

- Social Security Info
- Veteran's Administration Info
- Employment Benefits

#### **INSURANCE POLICIES**

□ (Life, LTD, Disability, Medical, Car, Property)

#### **BANK & INVESTMENT STATEMENTS**

- □ Pensions, IRAs, Annuities, etc.
- □ Investment Accounts
- □ Stock Options/Certificates

#### LIABILITIES

- List of Credit Cards with Contact Information
- □ Mortgages
- □ Loans

#### TAXES

- □ Tax Returns
- UW-2 Forms

#### **IDENTIFICATION**

- □ Birth Certificates
- Drivers Licenses
- □ Passports
- □ Social Security Cards

#### FAMILY

- □ Adoption Papers
- Medical Records
- Marriage License
- □ Pictures
- □ Audio Files
- Video Clips

#### PROPERTY

- □ Titles to Homes, Autos, Boats, etc.
- □ Warranties

What you leave behind is not what is engraved in stone monuments, but what is woven into the lives of others.

- PERICLES

